

Financial Summary for year 2019

January 28, 2020

Doha, Qatar

Qatar National Cement Co. (Q.P.S.C)



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Company Profile

- Established in 1965 with Emiri Decree No. 07.
- Major Producer and Seller of OPC, SRC Cement and Washed Sand in the State of Qatar.
- 4 Cement Plants, 2 Sand Washing Plants and Calcium Carbonate Plant.
- Total Cement Production Capacity of 19,000 T.P.D.
- Total Sand Washing Plant Production Capacity of 40,000 T.P.D.
- Managed by experienced and professional management.

Significant Achievement

- Cover market demand for all types of cement, washed sand and calcium carbonate.
- Final receipt of Cement line # 5 with settlement of all pending issues with Fives FCB France.
- Controlled the various operational costs without compromising the quality and efficiency.
- Introduction of new product “White Cement” in order to cater local market needs.
- Adherence to the provisions of Corporate Governance Code # 5.



Financial Statement for the year ended Dec 31,2019 (Audited)
(All amounts in Qr. (000))

	2019	2018	2017
Sales	703,036	848,151	1,033,770
Cost of Sales	(515,501)	(500,303)	(700,176)
Gross Profit	187,534	347,847	333,594
Other Income	32,522	42,886	46,695
Selling & Dis. Exp	(6,453)	(6,488)	(7,088)
G&A exp	(32,863)	(33,941)	(40,552)
Finance Cost	(6,092)	(5,736)	-
Impairment of AFS	-	-	(8,666)
Net Profit for the Period	172,163	347,838	326,924

Financial Performance-for the year Dec 19

(All amounts in Qr. (000))

Revenue

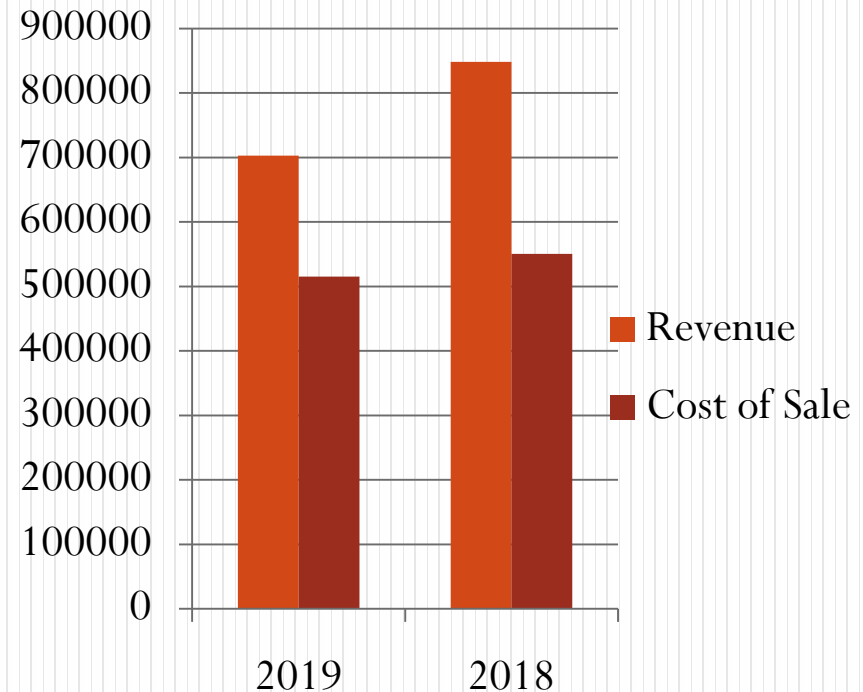
17% drop in revenue driven by following factors:

- Reduction in volumes due to market demand which is partly compensated by increased in revenue from trading products.
- Reduction in prices during the summer season.

Cost of Revenue

The cost of revenue has dropped only 3%:

Increase in cost of revenue is mainly due to increase in fixed cost.

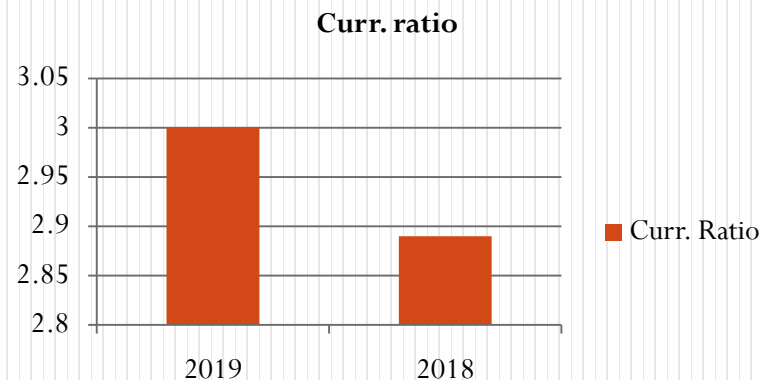




Financial Performance- for the year Dec 19

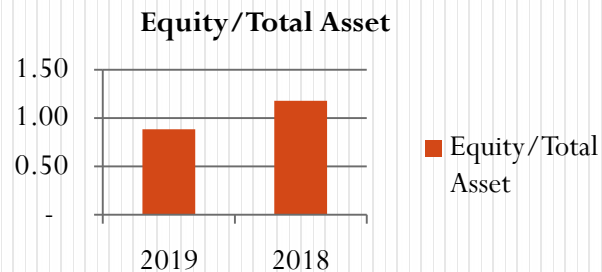
Current ratio

Current ratio remains steady at 3 times as compare to 2.89. The company managed to extinguish its liabilities from cash flows from operations.

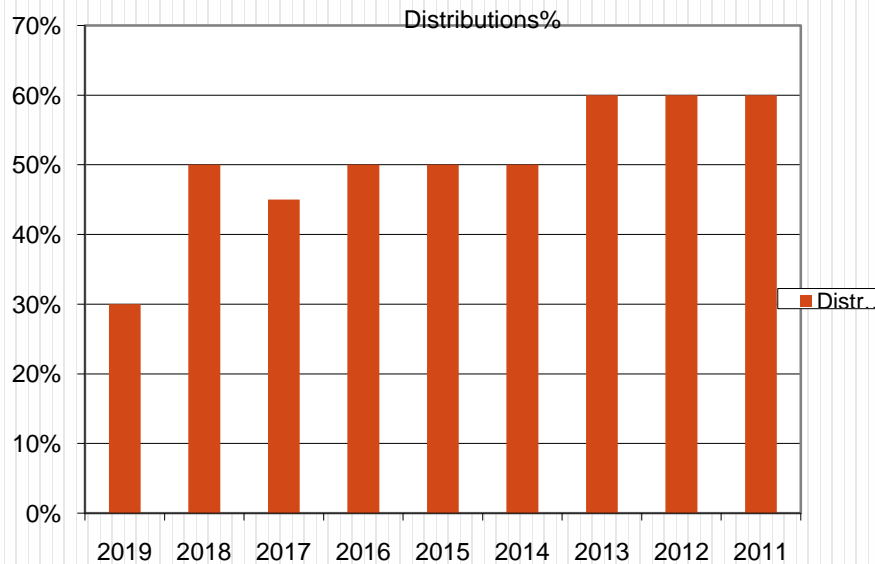


Equity to total Assets ratio

Equity to total assets ratio has declined from 1.18 to 0.88 in 2019 due to reduction cash balance.



Distribution History



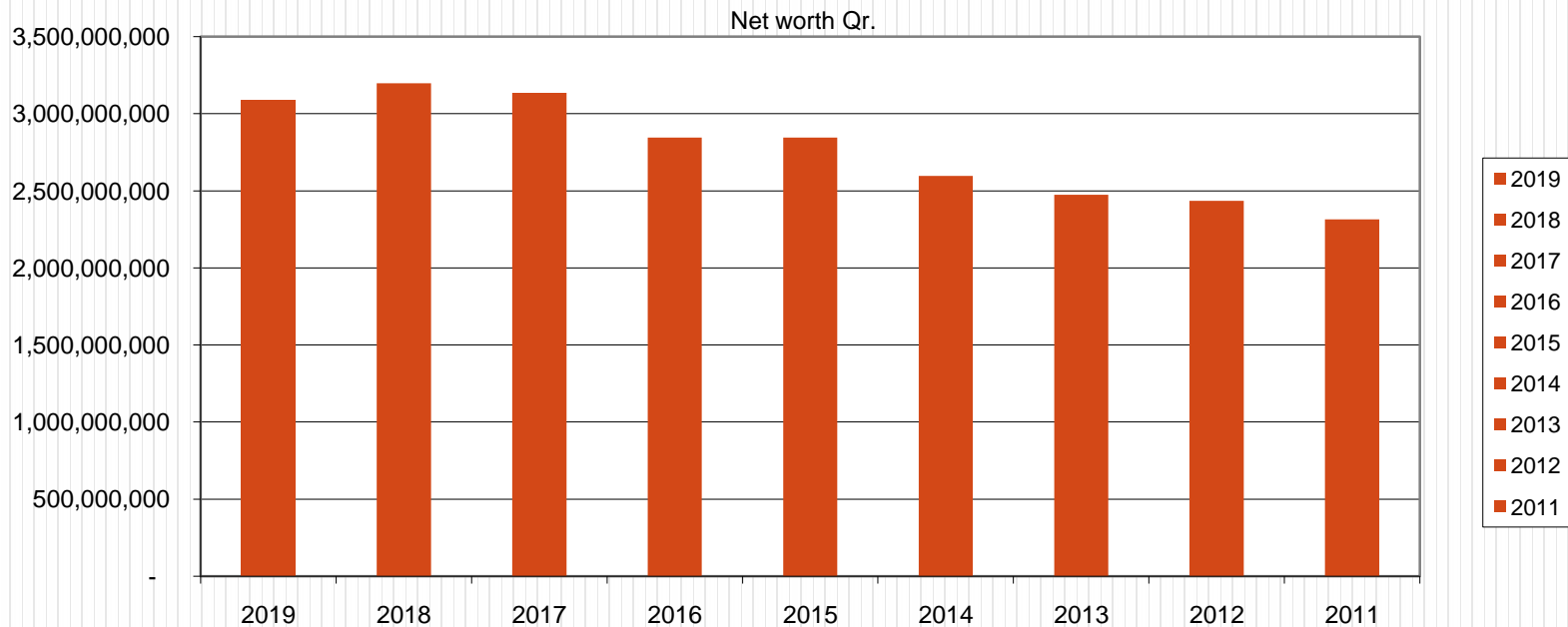
Sr#	Description	Dividend Distribution %	Dividend Amount (QAR)	Bonus Shares %
1	*2019	30	**0.3	-
2	2018	50	5	-
3	2017	45	4.5	-
4	2016	40	4	10
4	2015	40	4	10
5	2014	40	4	10
6	2013	60	6	-
7	2012	60	6	-
8	2011	60	6	-

Note:

*2019 dividend is subject approval from shareholder in AGM.

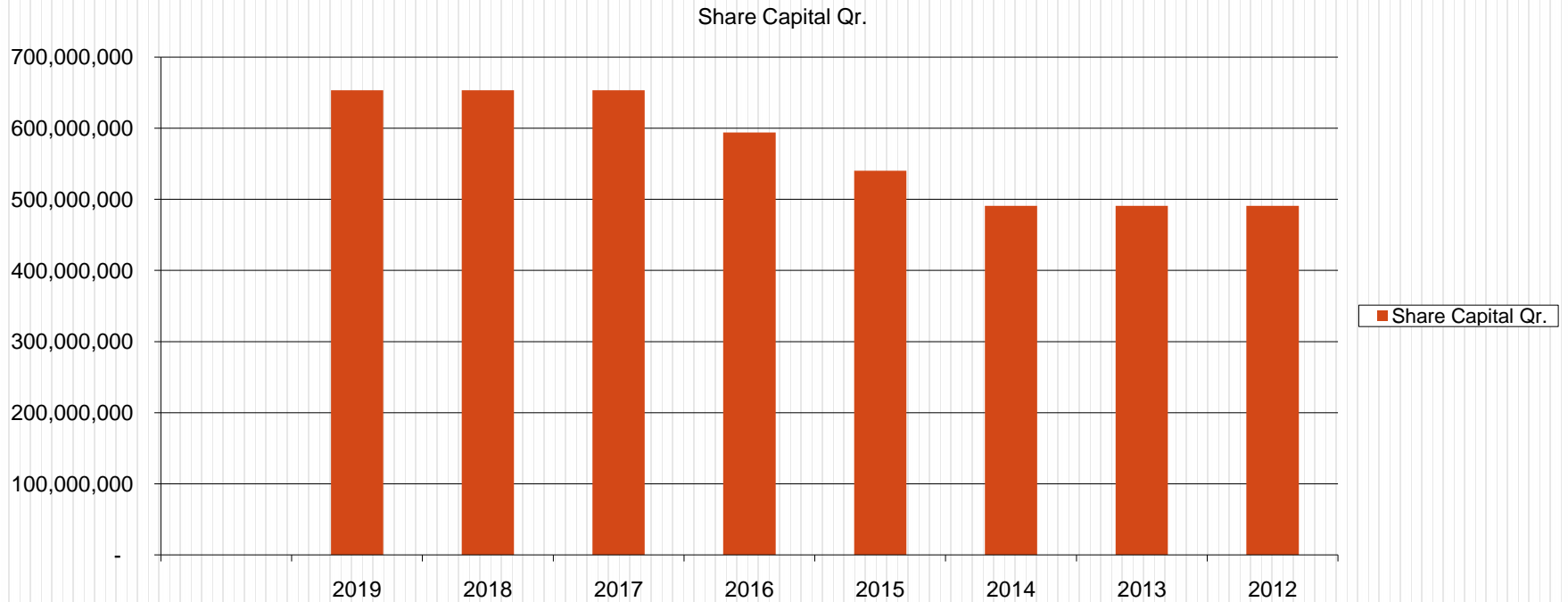
**During the year 2019, the Company had split its share into 1:10. For comparison, please adjust the preceding years figs.

Net Worth



*The company will repay its loan fully by the end of January 2020.

Share Capital



OUTLOOK

- The company is planning to export its products to Asian and African markets. The management has signed a MoU with Qatar Primary material Company for the arrangement of exporting facilities.
- The company will continue its pursuit to innovate new and existing products in order to support FIFA 2022 world cup and Qatar vision 2030.
- The Company is planning to implement SAP S/4 Hana as part of its strategy in order improve the efficiency in its operations.