

Financial Summary for Year ended 31 Dec 2020

Feb 01, 2021

Doha, Qatar

Qatar National Cement Co. (Q.P.S.C)



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Company Profile

- Established in 1965 with Emiri Decree No. 07.
- Major Producer and Seller of OPC, SRC Cement and Washed Sand in the State of Qatar.
- 4 Cement Plants, 2 Sand Washing Plants and Calcium Carbonate Plant.
- Total Cement Production Capacity of 19,000 T.P.D.
- Total Sand Washing Plant Production Capacity of 40,000 T.P.D.
- Managed by experienced and professional management.



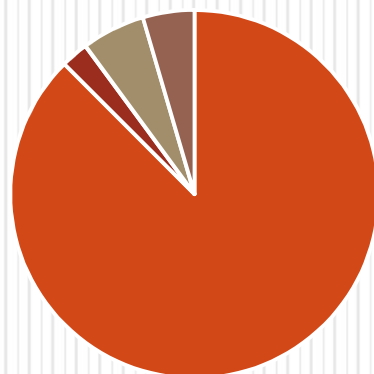
Major Shareholders

Shareholder Name	Total Securities Owned	Ownership %
QATAR INVESTMENT AUTHORITY	160,469,890	24.55%
QATAR GENERAL RETIREMENT AND SOCIAL INSURANCE AUTHORITY	104,829,160	16.04%
AL-MANA CAPITAL HOLDING	34,748,680	5.32%
QATAR GENERAL MILITARY RETIREMENT AND SOCIAL INSURANCE AUTHORITY	34,662,030	5.3%



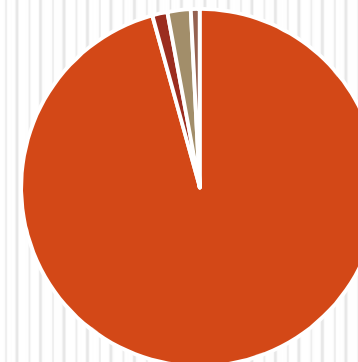
Ownership Breakdown

No. of Investor by Nationality



■ Qatari 2,876 ■ GCC 79 ■ Foreigners 183 ■ Arab 149

Ownership % by Nationality



■ Qatari 95.72% ■ GCC 1.38%
■ Foreigners 2.09% ■ Arab 0.81%



Significant Achievement

- Cover market demand for all types of cement, washed sand and calcium carbonate.
- Maintain the realization of energy consumption and reduce other costs, by stopping operations at cement plants (4) and (5) since the beginning of April 2020.
- Explored new opportunities, which will achieve a rewarding economic return for the company.
- Full adherence to the provisions of code of corporate governance.
- Fully repaid the last installment of USD 100m term loan.
- Implemented incentive scheme for sale of cement and clinker since Oct 2020.



Income Statement for the Year ended Dec 31,2020 *(All amounts in Qr. (000))*

	2020	2019	%
Sales	659,622	703,036	(6)
Cost of Sales	(494,119)	(515,501)	(4)
Gross Profit	165,503	187,534	(12)
Other Income	23,380	32,522	(28)
Selling & Dis. Exp	(16,755)	(6,453)	160
G&A exp	(24,255)	(32,864)	(26)
Share of profit/loss from associates	1,063	(2,486)	143
Finance Charges	(480)	(6,092)	(92)
Net Profit for the Period	148,455	172,163	(14)



Financial Performance for the Year ended 31, Dec 2020

(All amounts in Qr. (000))

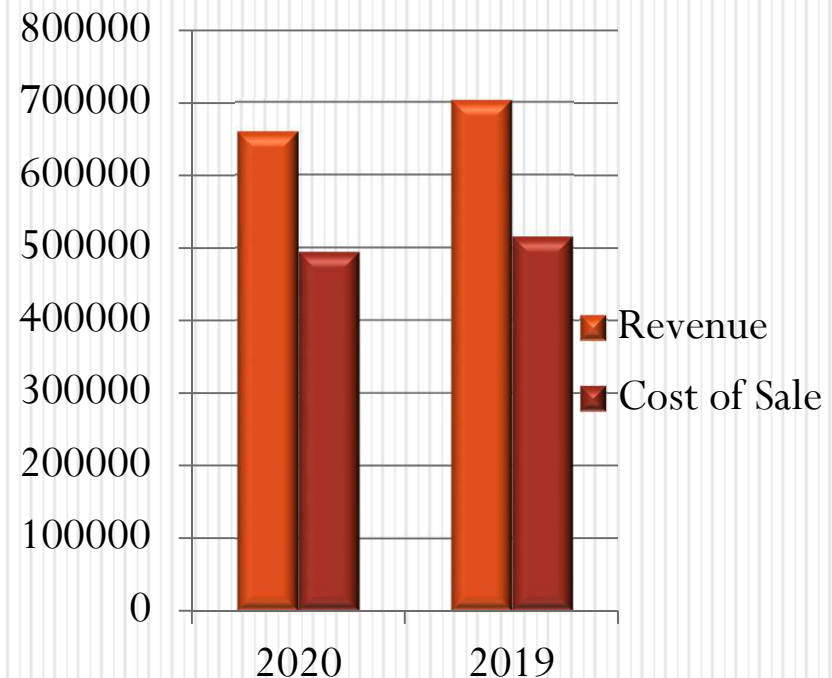
Revenue

6% drop in revenue driven by following:

- Reduction in volumes due to market demand which is partly compensated by increase in revenue from trading products.

Cost of Revenue

The cost of revenue has dropped by 4% mainly in line with decrease in sale and cost controlling initiatives taken by the Management but partially offset by increase in the cost of other material.

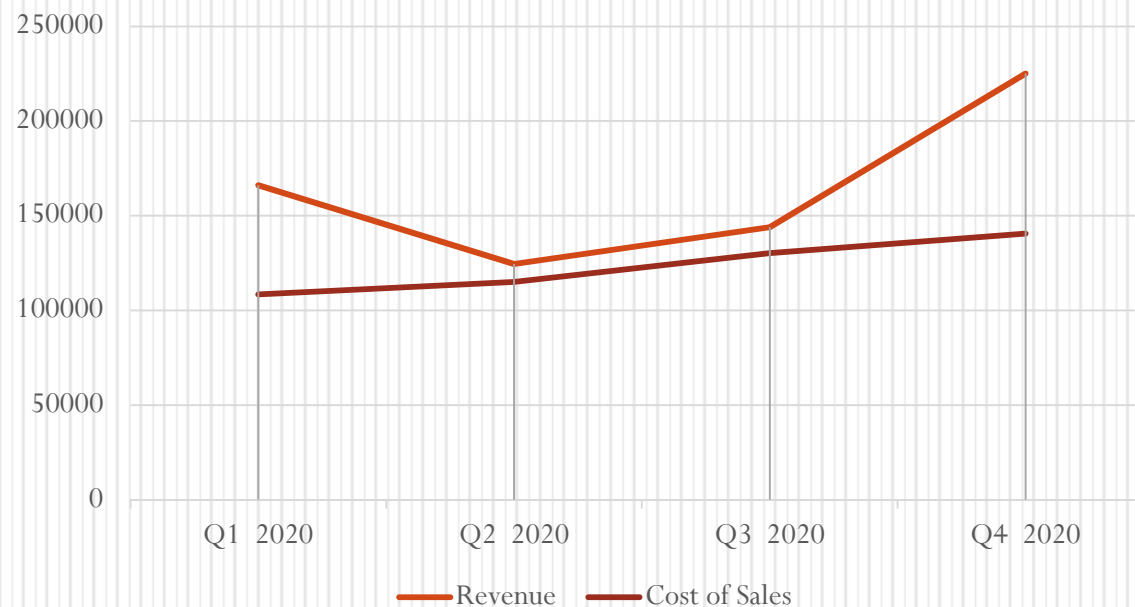




Financial Performance for the Year ended 31, Dec 2020

(All amounts in Qr. (000))

Quarterly analysis of Revenue & Cost of Sales



The sales picked up in the Q4 after the removal of covid-19 restriction and introduction of incentive scheme.



Financial Performance for the Year ended 31, Dec 2020

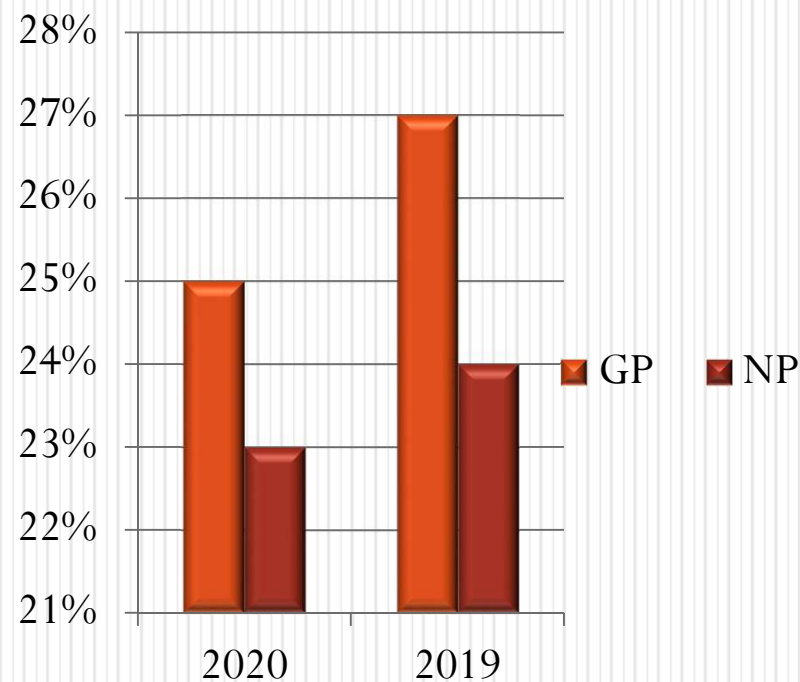
Gross Profit

12% drop in GP driven by following factors:

- Reduction in volumes due to market demand and spread of COVID-19.

Net Profit

14% drop in NP is mainly due to reduction in other income which is partially offset by decline in G&A expenses and reduction in finance charges.

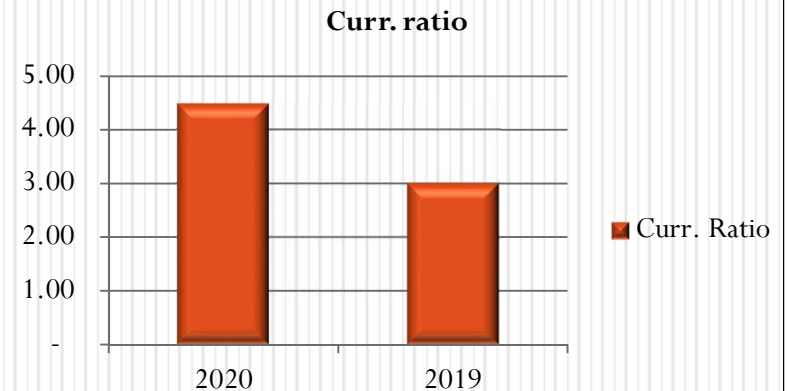




Financial Performance for the Year ended 31, Dec 2020

Current ratio

Current ratio increased to 4.5 times as compare to 3.01.
During the Q1 2020, the company had paid USD 25m i.e. last installment of loan and increase in cash and cash equivalents.



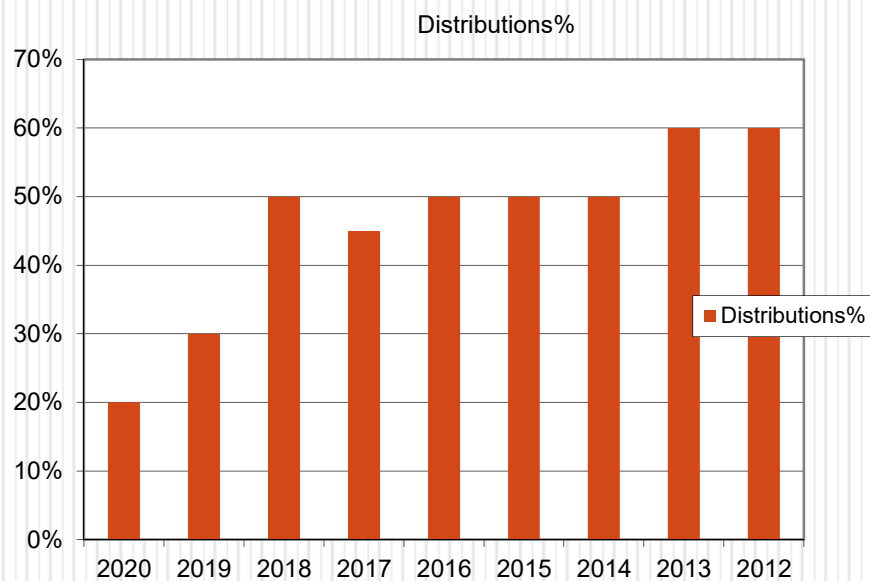
Equity to total Assets ratio

Equity to total assets ratio has increased to 0.92 from 0.88 mainly due to profit for the period.





Strong Dividend Payout History

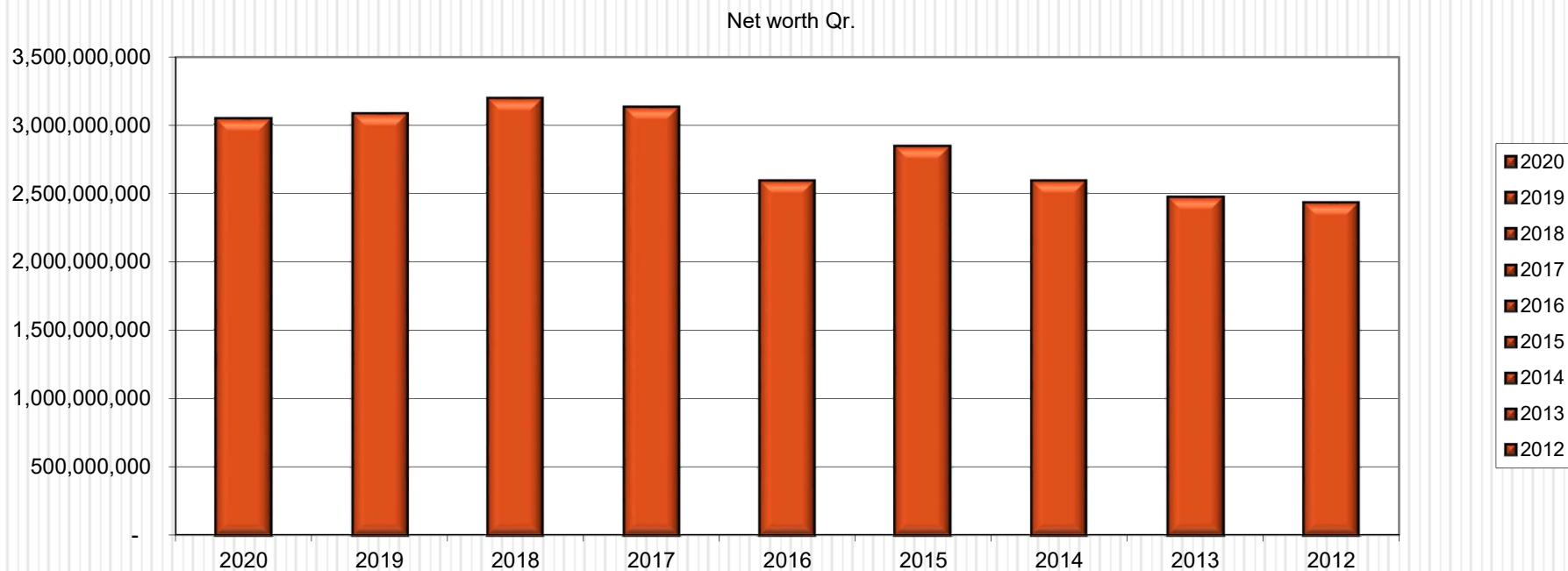


Sr#	Description	Dividend Distribution %	Dividend Amount (QAR)	Bonus Shares %
1	2020	20	0.2	-
2	2019	30	**0.3	-
3	2018	50	5	
4	2017	45	4.5	-
4	2016	50	5	10
5	2015	50	5	10
6	2014	50	5	10
7	2013	60	6	-
8	2012	60	6	-

Note:

**During the year 2019, the Company had split its share into 1:10. For comparison, please adjust the preceding years figs.

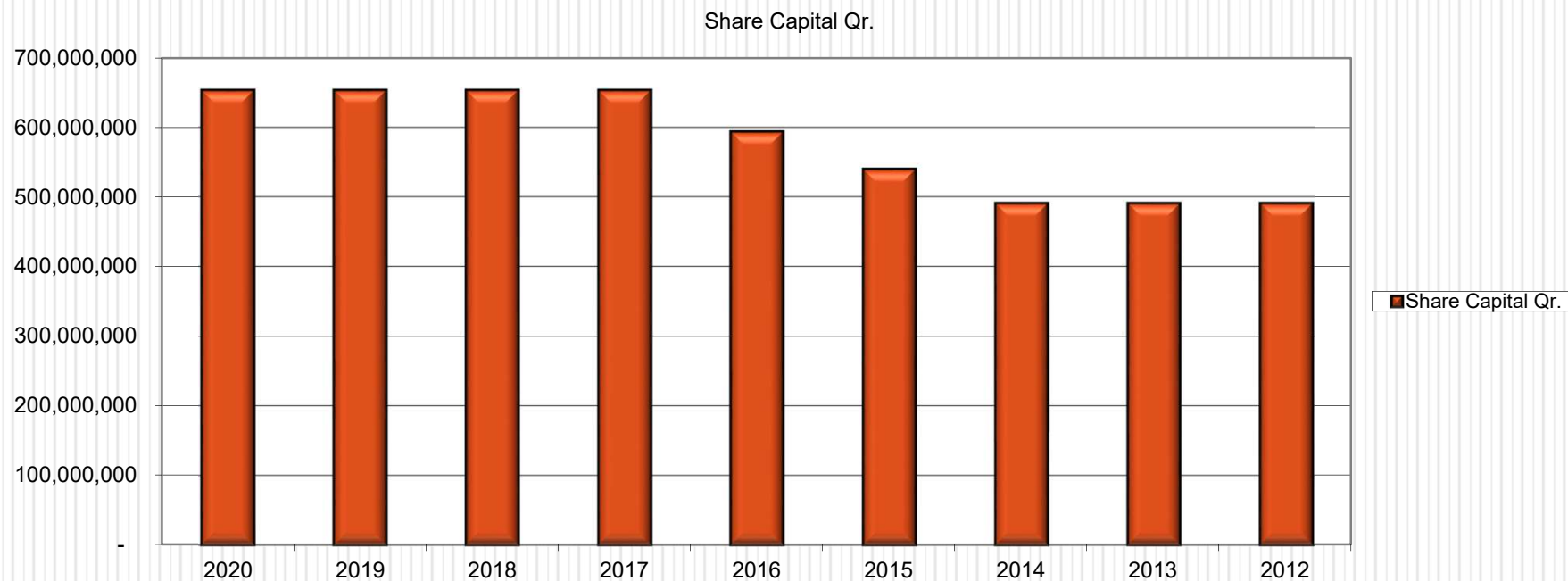
Net Worth



•The company had repaid its loan fully in the Q1 2020.



Share Capital



•The company had issued 10% bonus shares 3 times in the last 6 years.



OUTLOOK

- The company's management is looking for fruitful projects to utilize the available production capacity, which will achieve a rewarding economic return for the company.
- Rationalizing production costs as much as possible, especially in the consumption of gas, electricity, consumables and other costs.
- The company's management is looking for fruitful projects to utilize available production capacity, which will achieve rewarding economic return for the company.
- Continue our efforts with respective authorities in order to extend the concession granted over the quarries of the raw material.
- The company will continue its pursuit to innovate new and existing products in order to support FIFA 2022 world cup and Qatar vision 2030.