

# Financial Summary for period ended 30 June 2020

July 23, 2020

Doha, Qatar

Qatar National Cement Co. (Q.P.S.C)



# TABLE OF CONTENTS

- Company Profile
- Financial Highlights and Financial Performance
- Other Financial Information
- Outlook



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# Company Profile

- Established in 1965 with Emiri Decree No. 07.
- Major Producer and Seller of OPC, SRC Cement and Washed Sand in the State of Qatar.
- 4 Cement Plants, 2 Sand Washing Plants and Calcium Carbonate Plant.
- Total Cement Production Capacity of 19,000 T.P.D.
- Total Sand Washing Plant Production Capacity of 40,000 T.P.D.
- Managed by experienced and professional management.



# Significant Achievement

- Cover market demand for all types of cement, washed sand and calcium carbonate.
- Controlled the various operational costs without compromising the quality and efficiency.
- Carried out restructuring of company operations without compromising the efficiency and effectiveness.
- Added value to shareholders wealth by paying 30% dividend.
- Fully repaid the last installment of USD 100m term loan.



## Interim Condensed Interim Income Statement for the Period ended June 30,2020 *(All amounts in Qr. (000))*

	2020	2019	%
Sales	<b>290,564</b>	377,331	(23)
Cost of Sales	<b>(223,348)</b>	(279,289)	(20)
Gross Profit	<b>67,216</b>	98,042	(31)
Other Income	<b>14,429</b>	24,668	(42)
Selling & Dis. Exp	<b>(3,491)</b>	(3,539)	(1.36)
G&A exp	<b>(10,140)</b>	(15,830)	(36)
Share of profit/loss from associates	<b>272</b>	(3,200)	109
Net Profit for the Period	<b>68,286</b>	100,141	(32)

# Financial Performance for the Period Ended 30, June 2020

*(All amounts in Qr. (000))*

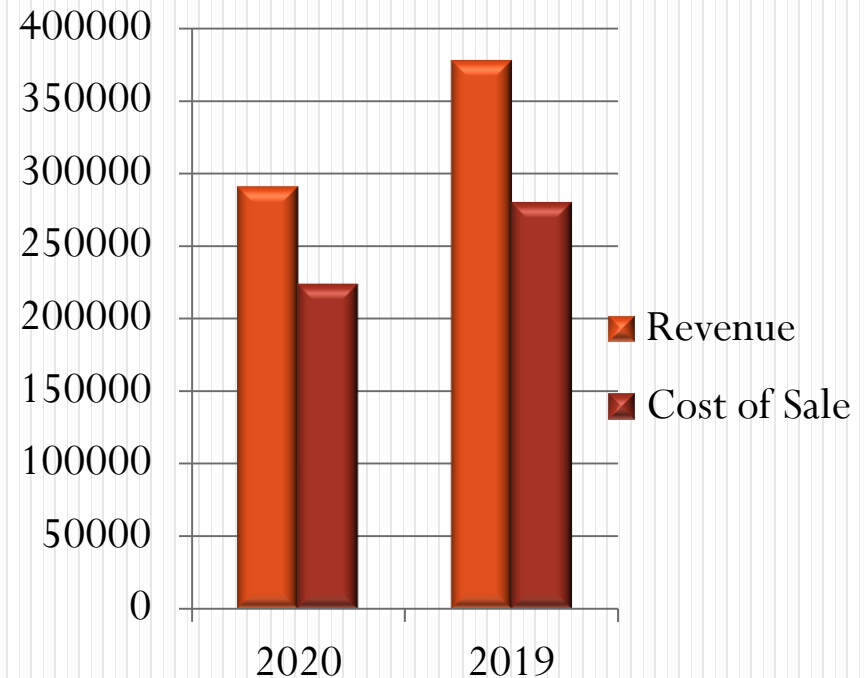
## Revenue

23% drop in revenue driven by following:

- Reduction in volumes due to market demand which is partly compensated by increase in revenue from trading products.

## Cost of Revenue

The cost of revenue has dropped by 20% mainly in line with decrease in sale and cost controlling initiatives taken by the Management.



# Financial Performance for the Period Ended 30, June 2020

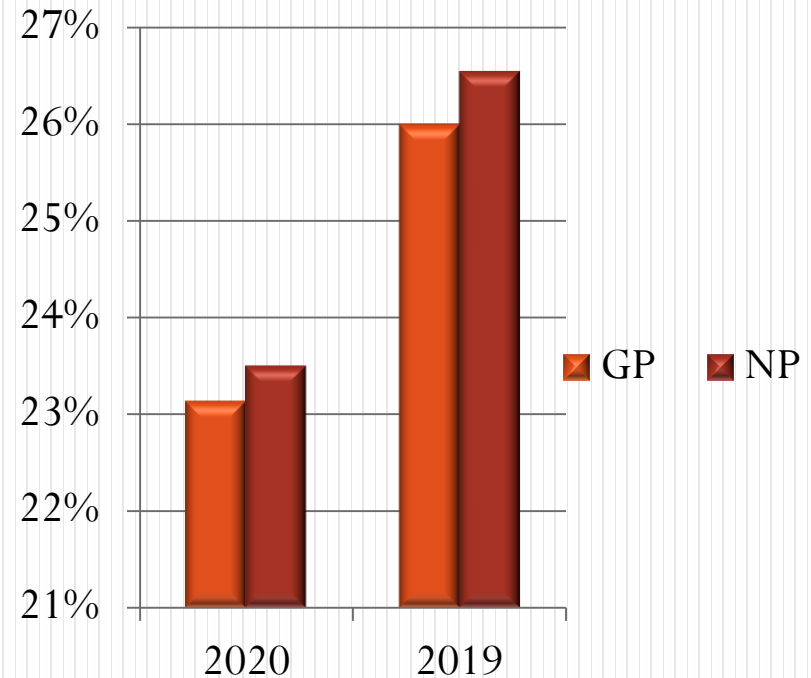
## Gross Profit

31% drop in GP driven by following factors:

- Reduction in volumes due to market demand and spread of COVID-19.

## Net Profit

32% drop in NP is due to drop in GP and reduction from other income which is partially offset by 36% decline in G&A expenses due to reduction in finance charges.





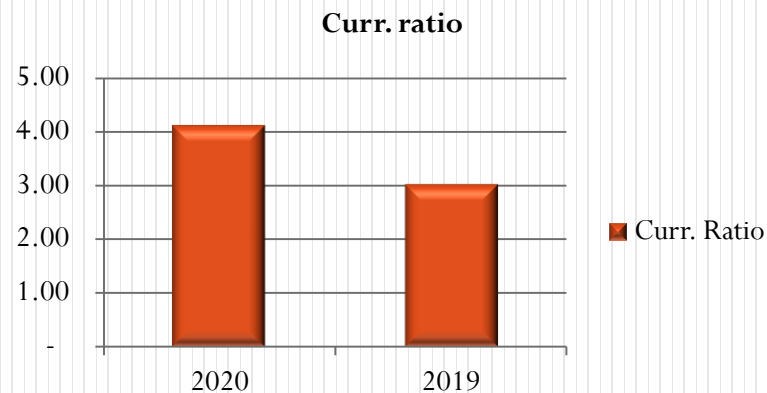


# Financial Performance for the Period Ended 30, June 2020

## Current ratio

Current ratio increased to 4.10 times as compare to 3.

During the Q1 2020, the company had paid USD 25m i.e. last installment of loan and paid 30% dividend.



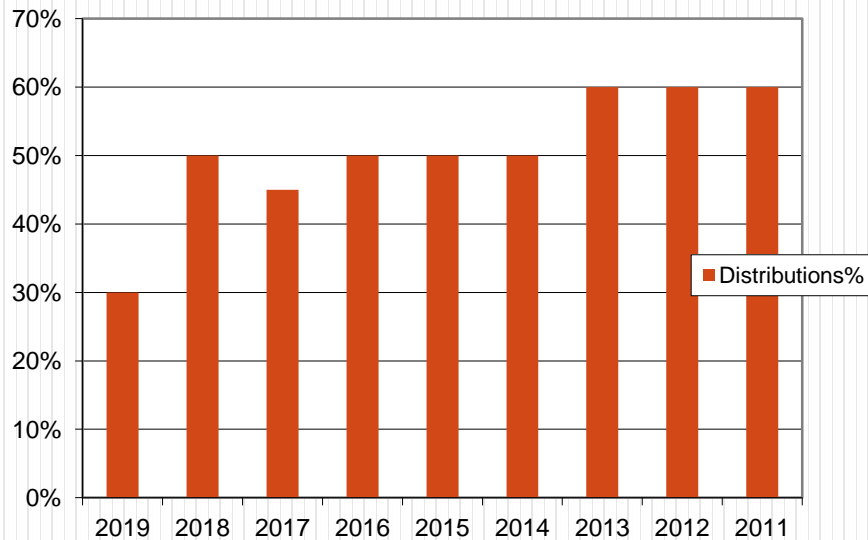
## Equity to total Assets ratio

Equity to total assets ratio has increased to 0.90 from 0.88 in Q1 2020 mainly due to dividend payout.



# Distribution History

Distributions%

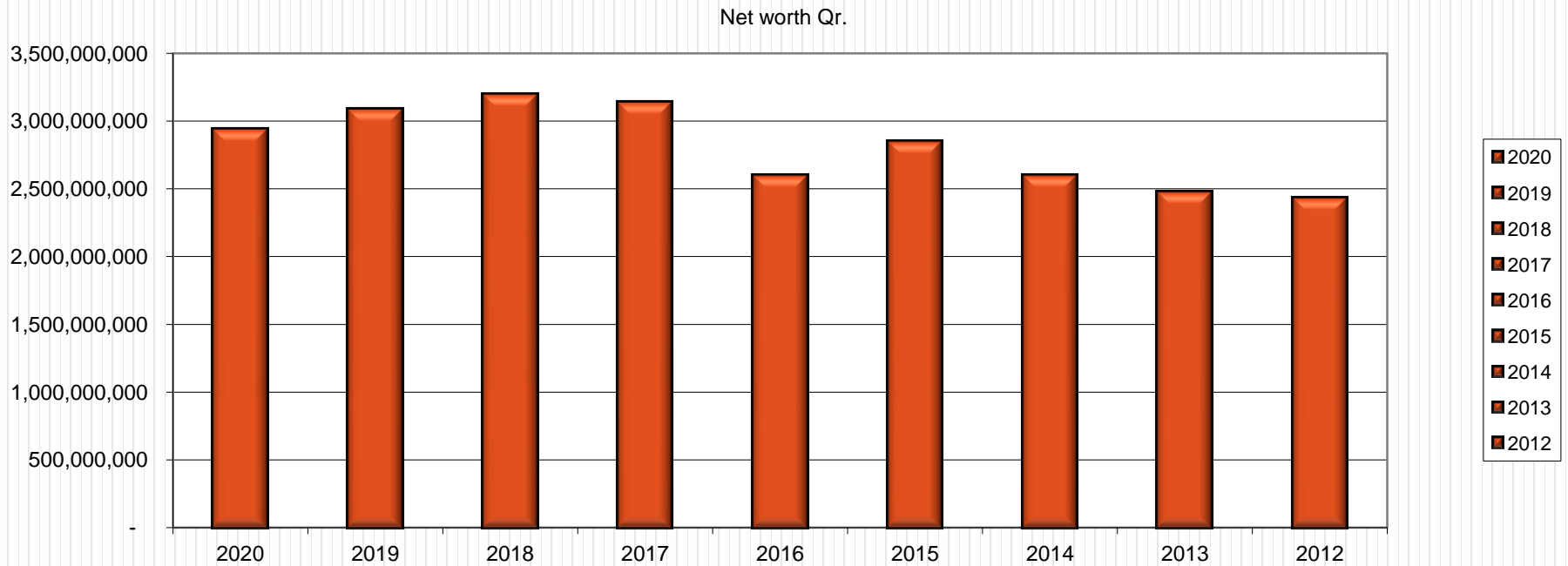


Sr#	Description	Dividend Distribution %	Dividend Amount (QAR)	Bonus Shares %
1	2019	30	**0.3	-
2	2018	50	5	-
3	2017	45	4.5	-
4	2016	40	4	10
4	2015	40	4	10
5	2014	40	4	10
6	2013	60	6	-
7	2012	60	6	-
8	2011	60	6	-

Note:

\*\*During the year 2019, the Company had split its share into 1:10. For comparison, please adjust the preceding years figs.

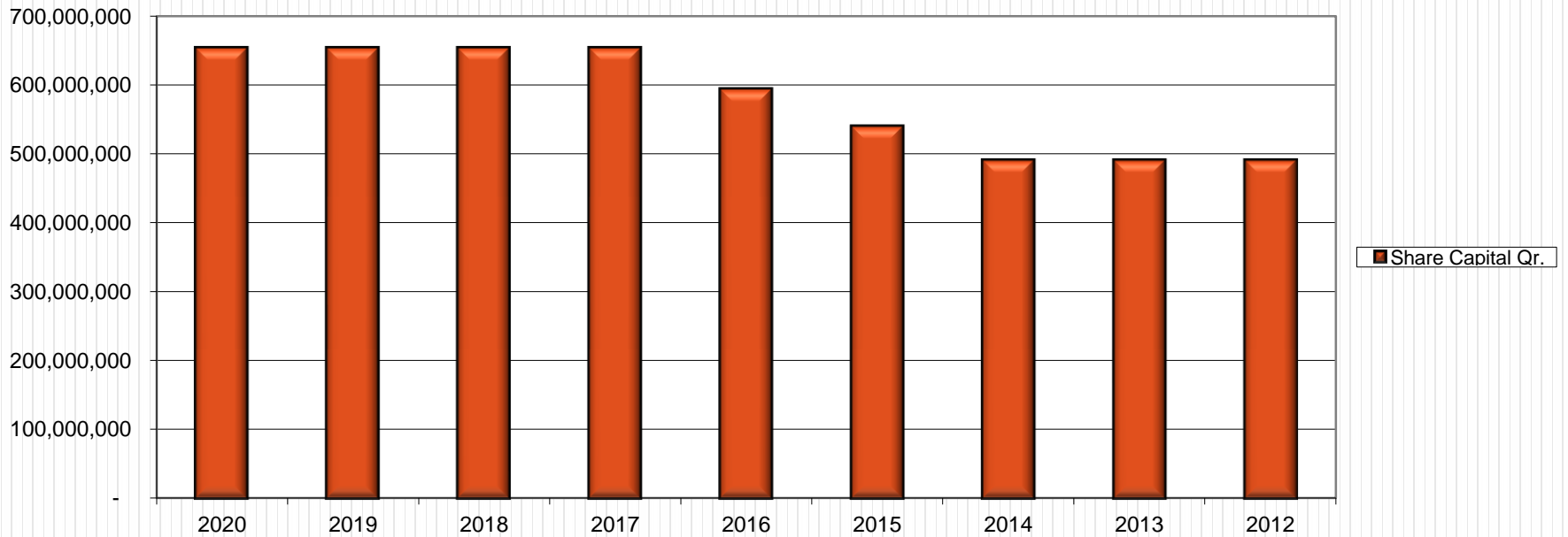
# Net Worth



- The company had repaid its loan fully in the Q1 2020.
- Net worth for 2020 represents fig as on 30-June-2020.

# Share Capital

Share Capital Qr.



- The company had issued 10% bonus shares 3 times in the last 5 years.
- Share capital for 2020 represents fig as on 30-June-2020.

# OUTLOOK

- New Board members are appointed by the Shareholders.
- Plant 4 and 5, operating at Capacity of 10,000 tones, has been discontinued due to COVID-19.
- The company will continue its pursuit to innovate new and existing products in order to support FIFA 2022 world cup and Qatar vision 2030.
- The Company is in process to implement SAP S/4 Hana as part of its strategy in order to improve the efficiency in its operations.